

Consultancy Value Programme

CVP - The Standard Business Case

Procuring Consultancy – The Challenge for Government

The NAO report Central Government's Use of Consultants (Dec 2006) made specific recommendations where Central Government can improve the way it assess the need for, procures, and uses consultants.

In response, and following a comprehensive review of the use of consultancy within the public sector, the Consultancy Value Programme (CVP) is being launched by the OGC in collaboration with Government Departments, to ensure that better value for money is achieved from consultancy within Government.

CVP is about ensuring a consistent, controlled, and effective use of consultancy within Departments – making Government a more intelligent client. Above all, it will offer departments significant potential savings.

CVP will only be effective with full Departmental engagement. The Programme provides tools to help procurers and end users of consultancy to help identify when consultancy is the best solution, to ensure the procurement business case is robust, and to feel confident they are extracting best value out of the relationship.

Cross Department collaboration will help ensure value is gained from every consultancy engagement and where appropriate project outputs, lessons learned and supplier intelligence is shared.

The CVP Standard Business Case - What's In It For You

The CVP has developed a standard business case format to provide you with a consistent approach to consultancy procurement, and improved assurance for its successful delivery.

Based on recognised best practice - the HM Treasury 5 case business case model – this format enables identification, delivery and measurement of value through the consultancy engagement.

Applying the model will give your Department confidence that proposals:

- Are supported by a robust case for change via **the Strategic case**
- Optimises value for money via **the Economic case**
- Are commercially viable via **the Commercial case**
- Are financially affordable via **the Financial case**; and
- Can be delivered successfully via **the Management case**

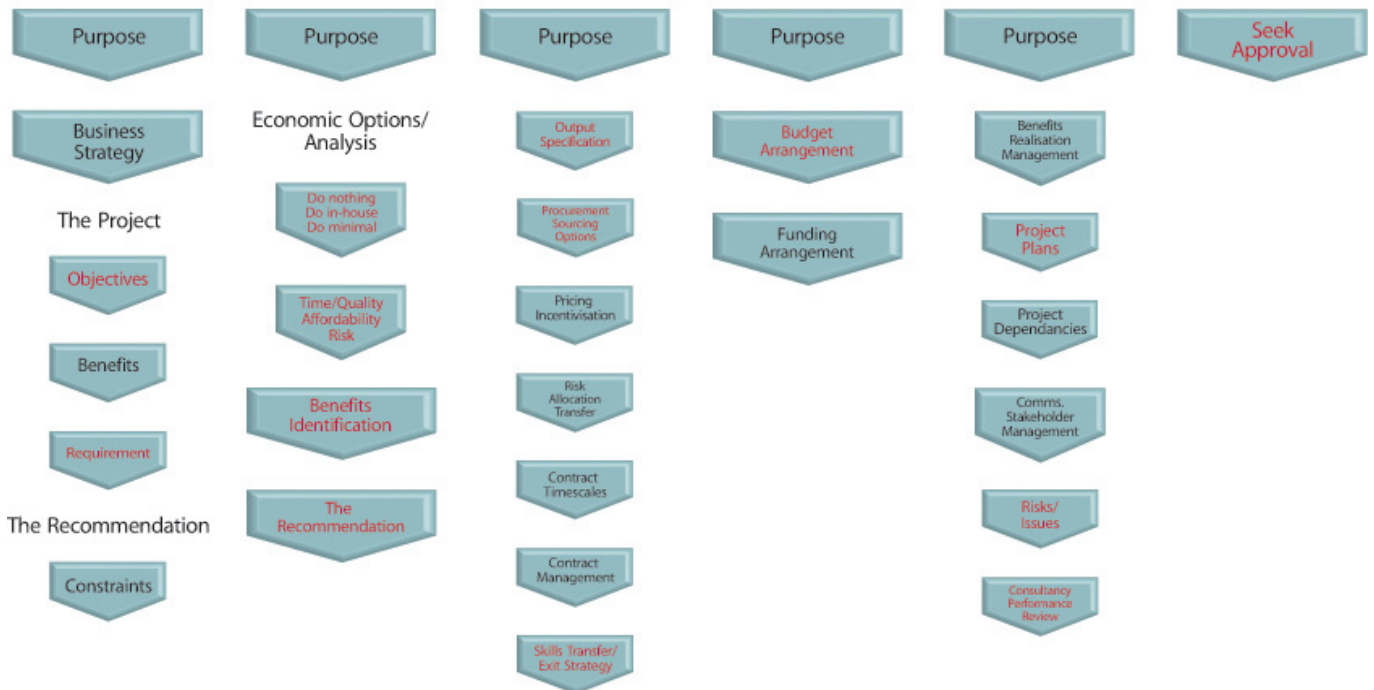
Within this, you have scope to customise the format for Departmental use and scale the business case to the value of the contract.

For CVP support...

For more information on CVP contact your Departmental Commercial or Procurement team – or the OGC Service Desk on 0845 000 4999 or email cvp@ogc.gsi.gov.uk



Level of details in the Business Case must be proportionate to complexity and value of the requirement



Office of Government Commerce, 1 Horse Guards Road, London SW1A 2HQ
Service Desk: 0845 000 4999 **E:** ServiceDesk@ogc.gsi.gov.uk **W:** www.ogc.gov.uk